



NEWSLETTER

Q4 | 2019

Borgman Capital LLC is a privately held investment firm focused on acquiring majority interests in established closely held lower-middle market companies that have an enterprise value of \$50 million and below.

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PORTFOLIO COMPANIES



Material Handling Holdings Appoints New President David Mitchell

David Mitchell has 28 years of experience in business-to-business industrial sales and management. Prior to joining Material Handling Holdings, Mitchell was the President of Vector Technologies. In 2007, Mitchell acquired Monarch LLC and Production Tool LLC with a Wisconsin based equity group and led the company as President and CEO.

Borgman Capital couldn't be more excited. David brings a wealth of experience and his energy and enthusiasm for growing businesses and developing people is contagious and will add considerable value to MHH.



LATEST NEWS AND UPDATES

Annual Investor and Influencer Appreciation Night

We celebrated Borgman Capital's Annual Investor and Influencer Appreciation Night on October 16th, 2019 at the Grain Exchange downtown Milwaukee. Our success would not be possible without the support of those in attendance.



INVESTOR HIGHLIGHTS



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Matt Hunter

Executive Vice President, JLL

Matt Hunter is an Executive Vice President at JLL, a Fortune 500 commercial real estate firm with nearly 300 corporate offices, a global workforce of 83,000 and operations in over 80 countries. Matt has represented some of Milwaukee's most admired local, national and international companies, including Borgman Capital, JP Morgan Chase, Uline, von Briesen & Roper, Kohls, Northwestern Mutual, CDW, the Manitowoc Company, the Wisconsin PGA, and the Green Bay Packers. Matt throughout his career has also represented some of Milwaukee's most premier office buildings including 330 Kilbourn (500,000 SF), Two-Fifty

(200,000 SF), 411 E. Wisconsin Ave (700,000 SF), CityCenter (350,000 SF), One Park Plaza (200,000 SF), and the soon to be completed Huron Building (165,000 SF) amongst others.

Matt is a native to Milwaukee, a UW Madison Alum and today lives in Whitefish Bay with his wife (Andrea) and three kids (Kate, George & John). Matt is also an active member of the Wisconsin Junior Achievement (JA) Board of Directors and serves on the Whitefish Bay Civic Foundation Board.

Jim Mueller

Founder of Mueller QAAS, LLC

Jim Mueller is the founder of Mueller QAAS, LLC, an independent benefit consulting firm based in Waukesha. Mueller QAAS (pronounced Miller-CAUSE) takes its name from Jim and his cause in life: providing healthcare benefit solutions focused on Quality, Affordability, Accessibility, and Strategy. Prior to forming Mueller QAAS in 2012, Jim served as President of Frank F. Haack & Associates for over 20 years. In this time, Jim helped Frank F. Haack & Associates grow into the largest benefit broker/consultant in Wisconsin and a top 70 brokerage firm nationally. From 1985 to 2005, Jim served simultaneously as President of Frank F. Haack & Associates and Zywave, a technology company spun off from Frank F. Haack & Associates. He currently provides leadership and strategic direction to Mueller QAAS and delivers objective market insight to the firm's clients.



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