

# **Borgman Capital Newsletter**

Quarter 3, 2019

**Borgman Capital**

**111 East Kilbourn Avenue | Suite 2500 |  
Milwaukee, WI 53202 |  
414.975.4629**

# Recent Acquisitions



Skinner & Cook has a pioneering history in wireless communication. They installed the first television broadcast antenna atop the Empire State building in 1938. The company transitioned their business exclusively to cell tower construction in the mid 90's. Skinner & Cook's specialties include monopole, guyed towers, latticed towers, small cell tower, roof top, stealth tower, technology installation, and upgrades.



Virginia Tower Construction provides services for the erection of cell towers and installation, upgrade, and maintenance of associated technology infrastructure. New tower construction services include erection of the tower for monopole and small cell, installing the technology (antennas, lines, radio, etc.); connecting with the utilities (fiber, electric or other cabling) and testing for proper connectivity and signal emission.

These are the first two acquisitions of a larger roll-up strategy to build a presence in the cell tower construction, technology installation, service, and maintenance space. These entities will be known as AscendTek LLC.



To learn more about AscendTek [click here](#)

# Portfolio Companies

---

## **Gilman Cheese Corporation**

In June, Gilman Cheese won the Wisconsin State Fair Cheese & Butter 2019 Gold Medal for their Shelf Stable Sharp Cheddar Cheese.



# Summertime at Borgman Capital

---

## **Borgman Capital Pontoon Happy Hour**

The Borgman Capital team enjoyed exploring Milwaukee on a pontoon happy hour cruise. Mike Pepke, Dave Bartelme, and Sequoya Borgman, our Managing Directors, are pictured below.



## 20<sup>th</sup> Annual MBI Golf Outing

Sequoya Borgman, Mike Pepke, and Alex Reinhart attended the 20<sup>th</sup> Annual MBI Golf Outing at Geneva National Resort and Golf Club. This annual event benefits Child's Voice, an organization that provides children with hearing loss, the skills and tools needed to learn to listen and speak.



### **Thank you for your referral**

**If you know a business owner that is contemplating exit options, we would love an introduction. Especially if they are in the cellular tower installation, service and maintenance, or material handling industries.**

To submit a referral, please email [info@borgmancapital.com](mailto:info@borgmancapital.com)